

# Appendix 4E – Preliminary Final Report

under ASX Listing Rule 4.3A

## Insignia Financial Group

(comprising Insignia Financial Ltd and its controlled entities)

Reporting period	1 July 2022 to 30 June 2023
Previous corresponding period	1 July 2021 to 30 June 2022

### Results for announcement to the market

#### Key information

	% change	\$m
Total revenue from continuing shareholder activities <sup>1</sup>	-9.3% to	1,948.4
Profit from ordinary activities after tax attributable to shareholders of Insignia Financial Ltd	39.7% to	51.4
Underlying net profit after tax (UNPAT) <sup>2</sup>	-16.9% to	194.9

<sup>1</sup>Revenue from shareholder activities excludes the activities of the consolidated statutory funds of IOOF Ltd.

<sup>2</sup>UNPAT is determined by adjusting statutory net profit after tax under Australian Accounting Standards for certain predominantly non-recurring items.

#### Details relating to dividends

	Date declared	Date paid/payable	Franking	Cents per share	\$m
2023 interim ordinary dividend	23 February 2023	3 April 2023	50% franked	9.3	61.2
2023 interim special dividend	23 February 2023	3 April 2023	50% franked	1.2	7.9
2023 final dividend <sup>3</sup>	24 August 2023	3 October 2023	unfranked	9.3	61.6
<b>Total dividend</b>				<b>19.8</b>	<b>130.7</b>

<sup>3</sup>Record date for determining entitlement to the 2023 final dividend is 8 September 2023.

The Dividend Reinvestment Plan remains active. Eligible shareholders may participate in the DRP in respect of all or part of their shareholding. There is currently no limit on the number of shares that can participate in the DRP.

The Directors determined that there will be a 1.5% DRP discount applied to the 2023 final dividend. Shares will be allocated to shareholders under the DRP for the 2023 final dividend at an amount equal to the average of the daily volume weighted average market price of ordinary shares of the Company traded on the ASX over the period of 10 trading days commencing on 12 September 2023. The last date for receipt of election notices for the Dividend Reinvestment Plan is 11 September 2023.

#### Details of subsidiaries and associates

##### Entities over which control has been gained or lost

On 30 November 2022, the Insignia Financial Group completed the sale of Australian Executor Trustees Limited and AET PAF Pty Ltd to EQT Holdings Limited.

##### Details of associates

	Ownership interest		Share of profit/(loss)	
	2023	2022	2023	2022
	%	%	\$m	\$m
Intermede Investment Partners Limited	40.0	40.0	7.7	8.2
JANA Investment Advisers Pty Ltd <sup>4</sup>	-	45.0	1.3	3.8
Fairview Equity Partners Pty Ltd	40.0	40.0	0.4	2.7
Other associates			-	(1.3)
<b>Total</b>			<b>9.4</b>	<b>13.4</b>

<sup>4</sup>Investment in JANA Investment Advisers Pty Ltd was divested during the reporting period.

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### Net tangible assets per share

	30 June 2023	30 June 2022
	Cents per share	Cents per share
Net tangible assets/(liabilities) per share	(19.6)	(34.4)

### Other

Additional Appendix 4E disclosure requirements and further information including commentary on significant features of the operating performance, results of segments, trends in performance, and other factors affecting the results for the current period are contained in the 2023 Annual Report and accompanying Press Releases for the year ended 30 June 2023.

The consolidated financial statements contained within the 2023 Annual Report, of which this report is based upon, have been audited by KPMG.